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Department of Management Studies

RAJIV GANDHI INSTITUTE OF PETROLEUM TECHNOLOGY

Jais, Amethi - 229304



Name of Discipline: MBA (Marketing, Energy)

EDUCATIONAL BACKGROUND

Master of Business Administration (CPI till 2 nd Sem)	76.60%	2021- Present
B. TECH. (Chemical Engineering), Lovely Professional University, Phagwara	07.75	2020
XII The Gurukul School, Jalandhar, CBSE Board	61.8%	2016
X K.V. No. 3 School, Jalandhar Cantt, CBSE Board	08.00	2013

WORK EXPERIENCE

<ul style="list-style-type: none"> Entrepreneur- Agri-Business Incubatee Worked on VEGFAST Technology developed by Central Potato Research Station- ICAR. This technology solves the problem of modern and urban farming and provide solutions to grow vegetables and medicinal plants on unused spaces or at roof at home. 	2020-2021
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INTERSHIPS

<p>1. Summer Training at GAIL(INDIA) Ltd, Noida Project Title: Exploring prospectus to enhance plastic consumption in Infrastructure sector in INDIA. Undergone 7 weeks of Training at GAIL(INDIA) Ltd, Noida. The project contains vital research about the current scenario of plastic consumption in infrastructure sector and what ideas can be implemented by the petrochemical industry players to improve and increase the consumption of plastic in upcoming years. Also got the opportunity to learn about pricing mechanism of different grade of plastic granules in India.</p> <p>Period: Jun-July, 2022</p>
<p>2. Summer Training at VARUN BEVERAGES Pvt Ltd, PepsiCo, Phillaur Project Title: Manufacturing of PEP Bottles Undergone 2 month of Industrial Training at Varun Beverages Co. Ltd. (PepsiCo, Phillaur). The project was to manufacture the PEP Bottles and to maintain the quality of the product as a part of quality department. The aim is to prepare the beverage safely and pest-free. Being in quality team, I performed many laboratory tests like Bottle Neck test, Pressure bottle test etc.</p> <p>Period: Jun-July, 2018</p>
<p>3. Internship at SWAROOP PHARMA Pvt. Ltd, Aligarh Project Title: Maintain GMP & GLP in QA/ QC department Undergone 4 month of Industrial Training at Swaroop Pharma Pvt. Ltd (Aligarh). The project was to develop the industrial rules and regulations and to maintain the quality of the product as a part of quality department. Being in quality team, I performed many laboratory tests.</p> <p>Period: Aug-Nov, 2019</p>
<p>4. Internship at GOODRICH CEREALS Pvt. Ltd, Karnal Project Title: Sales Trainee in Sales & Marketing Department Undergone 4 month of Industrial Training at Goodrich Cereals Pvt Ltd. Being in sales & marketing department, my work is to promote all the products on social media like IndiaMart, Facebook, Instagram etc. and generate online leads and build a customer base in India during the lockdown phase due to Covid-19.</p> <p>Period: Jan-Apr, 2020</p>

Project Work

<ul style="list-style-type: none"> Management Accounting: A comparative analysis of financial statements of various Govt. banks <p>This project contains all the detailed analysis of Balance sheets, profit & loss statements and Cashflow statements. Did AGR, CAGR, Ratio Analysis, Future growth of revenue, Profit loss analysis and Stock exchange performance of companies.</p>	2021
<ul style="list-style-type: none"> Information Technology for Managers: IPL 2021's match fixtures, Highest run scorer & highest wicket taker using Excel. <p>This project contains all the concepts like Conditional Formatting, Sum If & Count If functions, Pivot Table & basic addition, subtraction on excel to represent all these concepts in a detailed way on the data of IPL 2021.</p>	2021

<ul style="list-style-type: none"> To make LPU Smart and Eco-Friendly University 	2018
Undergone the project to make Lovely Professional University a Smart and Eco-Friendly University under Dr. Ramesh Thakur Sir. The project was to reduce the negative effect of the university on environment through all means and to find out the possible ways to make it more efficient and effective by all means.	
SKILLS	
Technical Skills: Microsoft Office (Excel, PowerPoint and Word), IBM SPSS, C, C++, AutoCAD, MATLAB, Adobe Photoshop, Filmora, Movavi Video Editor	
Language: English, Hindi and Punjabi	
Awards & Achievements	
<ul style="list-style-type: none"> Received Certificate of online course “The Fundamentals of Digital Marketing” from Google Digital Garage. 	2022
<ul style="list-style-type: none"> Received Certificate of online course “Brand Management: Aligning Business, Brand and Behaviour” from University of London and London Business School offered by Coursera. 	2022
<ul style="list-style-type: none"> Awarded as “Master Personality of the Department” in a Modelling Competition held at LPU. 	2016
<ul style="list-style-type: none"> Awarded as “Best Batsman” in a Tri-angular Club Cricket Tournament. 	2014
<ul style="list-style-type: none"> Won 4 Club Cricket Tournament as Captain representing my club i.e., Sanjay Cricket Academy. 	2013
<ul style="list-style-type: none"> Represented U-13 Jalandhar District Cricket team. 	2009
EXTRACURRICULAR ACTIVITIES	
<ul style="list-style-type: none"> Training & Placement Coordinator at DOMS, RGIPT. Student Placement Co-ordinator of the School of Chemical Engineering & Physical Sciences at LPU. 	2022- Present
<ul style="list-style-type: none"> Member of Organizing Committee of UDAAN Business Plan Competition. 	2022- Present
<ul style="list-style-type: none"> Participated in Hindi Pakhwada Competition. 	2022
<ul style="list-style-type: none"> Student Co-ordinator of Alumni Cell at RGIPT. 	2021- Present
<ul style="list-style-type: none"> Head of Video Editing team of Publicity Committee at RGIPT. 	2021- Present
<ul style="list-style-type: none"> Student Volunteer at 5th Convocation at RGIPT. 	2021
<ul style="list-style-type: none"> Runs a YouTube Channel where I upload my Guitar covers and lead music videos. 	2020
<ul style="list-style-type: none"> Student Placement Co-ordinator of the School of Chemical Engineering & Physical Sciences at LPU. 	2018- 20
<ul style="list-style-type: none"> Student Head of the Club Catalyst of the department of School of Chemical Engineering & Physical sciences at LPU. 	2019
<ul style="list-style-type: none"> Student Co-ordinator at the 106th Indian Science Congress Inaugurated by Honourable Prime Minister Narendra Modi at LPU. 	2019

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Signature: Sahil Gupta
Date: 25th/ Oct/ 2022