

HARSH RAJ DUBEY

Male

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RAJIV GANDHI INSTITUTE OF PETROLEUM
TECHNOLOGY

Jais, Amethi - 229304



Name of Discipline — MBA



EDUCATIONAL BACKGROUND

Class	CPI/CGPA/%	YYYY
Master Of Business Administration, RGIPT, Jais (2nd sem)	CPI – 7.47	Pursuing
Bachelor of commerce – KNIPSS, Sultanpur, U.P.	65.04%	2023
12 th S.V.M.Sr.Sec. School, Sultanpur, U.P	75.6%	2019
10 th Adarsh I.M. College, Sultanpur, U.P.	78.6%	2017

INTERSHIPS

- 15th May - 15th July 2024 at Indian Oil-Adani Gas Pvt Ltd.
Completed my Summer internship on the topic “Digital Transformation and Supply Chain Optimization in CNG Retail Distribution: Demand Perspective and Future directions.
- 11th May – 11th July 2023 at Paliwal Agencies
Completed this as a Marketing Intern on ‘Enhancing the Selling capacity to Retailers and improving the debt collection through an optimized route planning.

SKILLS

- Content Creator, Content writer, MS Excel, MS Word, MS PowerPoint, Editing, Solid Works.
- Languages known: English, Hindi.

AWARDS & ACHIEVEMENTS

- Project Management Workshop: Completed a workshop on project management, gaining key skills in planning, execution, and managing resources effectively.
- Developed a marketing campaign for a wholesaler distributor, increasing sales by 45% and improving vendor debt collection.
- Net Zero Summit 2024: Attended the Net Zero Summit 2024 in Delhi, where I learned about sustainability, carbon reduction strategies, and the future of green energy.
- Business Plan Competition - UDAAN: Participated in UDAAN, a business plan competition organized by RGIPT, where I developed and presented innovative business idea.

EXTRACURRICULAR ACTIVITIES

- Aman Jyoti Foundation - Founder: Lead the Aman Jyoti Foundation, focusing on helping needy people through initiatives like donation drives during vacations.
- Net Zero Conference Volunteer: Volunteered at the two-day Net Zero conference organized by RGIPT as a team leader in February 2024, contributing to event Photography and sustainability discussions.
- Lifestyle Content Creator: Create daily lifestyle vlogs on social media, showcasing various aspects of daily life, and engaging with an online audience through creative content.

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Sultanpur , UP 222301

Signature:

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Date: 09/08/2024