

SNIGDHA SINGH

Female,
Age 24
DOB – 01.09.2000
Mobile: 8882149189
Roll No – 23MS1030

RG IPT Email ID
snigdhas.30mba23@rgipt.ac.in

Personal Email ID –
mansisnigdha@gmail.com

**RAJIV GANDHI INSTITUTE OF
PETROLEUM TECHNOLOGY**
Jais, Amethi - 229304

Name of Discipline - MBA

| EDUCATIONAL BACKGROUND | | |
|---|----------|---------|
| 10 th (Our Lady Of Fatima Higher Secondary School, Aligarh) | 9.2 CGPA | 2016 |
| 12 th (Delhi Public School, Civil Lines, Aligarh) | 76% | 2018 |
| B.Tech Biotechnology (Sharda University Greater Noida) | 7.5 CGPA | 2023 |
| MBA (Rajiv Gandhi Institute of Petroleum Technology, Amethi) | 8.25 CPI | 2023-25 |
| INTERNSHIPS | | |
| <ul style="list-style-type: none"> Indian Oil-Adani Gas Private Limited <i>Business Development, Commercial Sales & Marketing Department</i> May 2024 – July 2024 <ul style="list-style-type: none"> Conducted an Overview of City Gas Distribution in Aligarh-Hathras GA, analyzing the distribution network, challenges, and opportunities for expansion. Performed a Market Demand Assessment on Gaya-Nalanda GA, evaluating customer demand trends and potential market growth for gas distribution services. Vardhan Consulting Engineers <i>Management Intern, Case Studies and Analysis</i> June 2024 – July 2024 <ul style="list-style-type: none"> Conducted analytical learning and techno-commercial detailing on case studies, focusing on understanding key business dynamics and operational challenges. Engaged in simulation, designing, and modeling tasks to develop a comprehensive understanding of industry-specific case studies, applying technical and commercial insights. Successfully completed and submitted smart tasks within deadlines, showcasing strong time management and project execution skills. Modus ETP <i>Management Consultant Analyst Intern</i> January 2024 – March 2024 <ul style="list-style-type: none"> Identified and defined organizational problems, developing potential solutions to enhance operational efficiency and address key challenges. Maintained comprehensive referable notes from meetings and discussions to support in-depth analysis and informed decision-making. Engaged with stakeholders to negotiate varying stances, facilitating discussions and driving towards mutually agreeable resolutions. | | |
| Projects & Publications (Best Three) (if any) | | |
| Review Projects | | |
| <ol style="list-style-type: none"> Energy Transition in Oil & Gas Industry (Also presented in Net Zero Conference) Comprehensive review on salt and drought stress signaling in plants. Role of protochlorophyllide oxidoreductase on plant growth and productivity. | | |
| Research Projects & Publications | | |
| <ol style="list-style-type: none"> Comprehensive review on structural, functional, mutational aspect on mcl-1 anti-apoptotic protein. (This project is selected for publication during 4th National Conference Biotechnology) The Comparative account of impact of osmotic stress on C3 and C4 Plants. (This research project is under screening process, under publication) | | |
| SKILLS | | |
| Strategic Consulting, Power Point Presentation, Excel, Power BI Dashboard, Tableau, Business Strategy, Business process management, Prompt Engineering. | | |
| Awards, Achievements & Certifications | | |
| Achievement Name | | |
| <ol style="list-style-type: none"> “Management Consulting Cases short course by IIM Bodh Gaya” “Management Consulting Essential Training” short course by John Burress. Certificate of Appreciation by IIT Roorkee for completing “Product & Brand Management” 12 week course. Certificate of Appreciation by IIT Madras for completing “Entrepreneurship” 12 week course. “Freedom with AI & Prompt Engineering” AI masterclass certification by Avinash Mada. First In Art Work Competition held in Sharda University, Greater Noida. | | |
| EXTRACURRICULAR ACTIVITIES | | |
| Student Council, Art, Dance, Badminton & Reading. | | |

