



# Placement Brochure

## MBA (2020–22)



**DEPARTMENT OF MANAGEMENT STUDIES**

**Rajiv Gandhi Institute Of Petroleum Technology**

(Institute of National Importance Established under an Act of Parliament)

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“ RGIPT has been featuring in the prestigious National Institute Ranking Framework (NIRF) since 2020 in the engineering category. ”

## The Institute

Rajiv Gandhi Institute of Petroleum Technology (RGIPT), Jais, is an autonomous institution established by the Government of India. The Institute has been accorded the status of “**An Institution of National Importance**” along the lines of the Indian Institutes of Technology (IIT) under an Act of Parliament (“Rajiv Gandhi Institute of Petroleum Technology Act 2007”). RGIPT is co-promoted as an energy domain specific institute by six leading Oil Public Sector Units (ONGC, IOCL, OIL, GAIL, BPCL and HPCL) in association with the Oil Industry Development Board (OIDB). The Institute is associated with leading international universities and institutions specializing in the domain of Petroleum & Energy Technology. Institute’s prime objective is to provide world class education, training, and research to roll out competent human resources to meet the growing requirements of the Petroleum & Energy sector. The aspiration is to develop India as a global manpower hub for the entire Petroleum and Energy Sector. The Institute offers B.Tech., IDD and M.Tech. programmes in various Engineering disciplines along with a MBA programme. PhD programmes in various areas of Sciences, Humanities, Engineering and Management are also offered at the Institute.

Institute aims at developing manpower with sound theoretical and experimental background in frontier areas of engineering, sciences, management and interdisciplinary subjects pertaining to petroleum and energy. An important component of these programmes is to instill a sense of social responsibility, promote independent thinking and develop aptitude towards solving real problems among students. These programmes seek to develop manpower of the highest quality to cater to the needs of industry, R & D organizations and academic institutions. The Institute received a rank for the first time in 2020 in the NIRF assessment conducted by the MHRD, Govt. of India.

With a view to supplement its on-campus academic offerings, RGIPT has established two centres at Sivasagar, Assam and Bengaluru, Karnataka. Assam Energy Institute, the centre of RGIPT at Sivasagar, Assam is envisaged to offer programs of education and training of skilled technical manpower at the diploma and advance diploma level courses in various areas of the petroleum sector as per the requirements of the oil, gas and petrochemical industries. The Energy Institute, Bengaluru is mandated to offer academic programmes along with conducting cutting-edge research in the energy domain. The centre is established to also handle technology licensing and commercialization along with translational research.



To serve as the fountainhead for nurturing the individuals to a world class level capable of becoming the future leaders of technology and techno-innovation in the broad field of petroleum technology and energy sector



To create a dynamic state-of-the-art learning and working environment, where intellectual ideas are nurtured and new ideas creatively flourish, from which will emerge research scholars and graduates, with the ability to be the leaders and innovators of tomorrow



In subsequent years, the aspiration is to be placed within the top 50 in the NIRF ranking framework



“ This pool of enthusiastic and motivated students is now ready to take the challenge of the corporate world and I am sure they would make significant contribution ”

## Director's Message

It's my pleasure to introduce to you the MBA Batch of 2020–22 at Department of Management Studies (DoMS), Rajiv Gandhi Institute of Petroleum Technology (RGIPT), Jais, Amethi. The Institute has been set up through an Act of Parliament (Rajiv Gandhi Institute of Petroleum Technology Act, 2007) and accorded the prominence of an “Institute of National Importance”. RGIPT has one centre each in Sivsagar, Assam and Bangalore, Karnataka. As one of the prime educational and research institutes our goal is to excel in knowledge generation and dissemination. We foster creativity through conducive learning atmosphere beyond academics. In addition to structured curriculum, our students are encouraged to experiment, incubate, innovate and test their ideas for experiential learning. Independent, critical, and solution oriented thinking process is emphasized and encouraged in the classrooms, enabling the students to make sound and calculative decisions. Holistic development of the students remains at the centre of RGIPT's academic ecosystem. Lives of the students at RGIPT are interwoven with various extracurricular activities giving them opportunity to stay healthy, fit, and emotionally balanced. On-campus activities are designed and implemented to strengthen existing value system, enrich interpersonal skills, and refine their personalities. The students are extremely motivated to achieve and maintain excellence beyond academics. The MBA students are admitted on the basis of their performance in CAT/XAT/GMAT/CMAT. This pool of enthusiastic and motivated graduating students is now ready to take the challenges and responsibilities of the corporate world. I am sure they would make significant contributions to the industry and hence to the country's growth. I welcome you to read this booklet to know more about RGIPT and various under graduate and post graduate programmes of the institute. Further, I take this opportunity to invite you to visit our campus and participate in the campus placement activities of RGIPT!

**A.S.K. Sinha**  
Director, RGIPT





**Dr. Sanjay Kumar Kar**

## Message from Chairperson Placement

With pride and immense pleasure, I introduce you to the graduating MBA Batch of 2020–2022. The batch is represented by 27 vibrant and motivated professionals having genuine potential to be change agents of business innovations. The MBA program at the Department of Management Studies (DoMS), Rajiv Gandhi Institute of Petroleum Technology (RGIPT) is uniquely crafted to transform young students into creative and capable business leaders. Strong partnership between DoMS, RGIPT and the business community is one of the critical pillars of strength of the program. Tailor made for the entry and mid-level professionals learning is enriched through

case discussions, rigorous assignments, projects, business simulations and industry visits. The students are exposed to cases from Ivy League business schools including Harvard Business School and Indian Institute of Management. During the transformation process, graduates are challenged time and again to hone their managerial, leadership, social, and entrepreneurial skills. Further, the graduates are given numerous opportunities to gain business insights from some of the finest leaders of today's corporate world through: Industry Lecture Series, conclaves and Seminars that are organized within the institute and beyond. Students also engage themselves beyond the academics in a community development programs through the gateway of Unnat Bharat Abhiyan, RGIPT Cell and Arpan, the social club, which conducts activities in meaningful ways for betterment of the society and villages in the vicinity at large. I believe all of them possess talent and motivation to excel in their professional career and add value to their chosen organizations and society. I am sure you would like to make them a part of your organization. I take this opportunity to invite you to participate in our Campus Placement process 2021–22.

## Message from Head DoMS

It gives me immense pleasure and pride to introduce the MBA batch of 2020–22. This batch is represented by 27 enthusiastic, dynamic, extremely talented, and committed students who are ready to join the corporate world.

The MBA program at DoMS in RGIPT is uniquely designed to create an intellectually stimulating environment for students which enables them to become ready for industry and also transform themselves into future business leaders. Our curriculum, academic input, multitude of activities and industry talk enriches student's thought processes and decision-making skills that help in building the career of students in corporate sector and makes them able to handle the real time problems. We update our curriculum time to time to meet the Industry challenge and other major stakeholders. Students got their industry exposure in terms of internship projects and industry visit which helps them in understanding the corporate environment and the challenges involved there. We discuss case studies and assign short projects in group to improve their cognitive and social skill.

Apart from the academic perspectives, students are also encouraged to take part in cultural, technical and sports activities for the development of their overall growth. In short, I can say we not only build managers but good human beings with an aim to serve and contribute for the growth of this Nation.

With this brief introduction I encourage you to participate in placement process of 2021–22 and become part of our institute.



**Dr. Jaya Srivastava**

# Governing Bodies

## Administrative Structure of the Institute

### GENERAL COUNCIL

#### **CHAIRPERSON**

##### **Secretary**

Ministry of Petroleum & Natural Gas, Govt. of India

#### **MEMBERS**

##### **Chairman & Managing Director**

Oil and Natural Gas Corporation Limited

##### **Chairman**

Indian Oil Corporation Limited

##### **Chairman & Managing Director**

Bharat Petroleum Corporation Limited

##### **Chairman & Managing Director**

Hindustan Petroleum Corporation Limited

##### **Chairman & Managing Director**

GAIL (India) Limited

##### **Chairman & Managing Director**

Oil India Limited

##### **Chief Executive Officer**

Reliance Industries Limited

##### **Chief Executive Officer**

Cairn Energy India Limited

##### **Chief Executive Officer**

Shell India Limited

##### **Chief Executive Officer**

Essar Group

##### **Director General**

Director General of Hydrocarbons

##### **Additional Seceretary (Energy)**

Niti Aayog

##### **Executive Director**

Oil Industry Safety Directorate

##### **Secretary**

Oil Industry Development Board

##### **Chairman**

Coal India Ltd.

##### **Director**

IIT Kanpur

##### **Vice-Chancellor**

Institute of Chemical Technology, Mumbai

##### **President**

BoG, Rajiv Gandhi Institute of Petroleum Technology, Jais, Amethi

##### **Director**

Rajiv Gandhi Institute of Petroleum Technology, Jais, Amethi

### BOARD OF GOVERNORS

#### **PRESIDENT**

##### **Dr S Shamasundar**

Managing Director  
ProSIM R&D Pvt. Ltd., Bengaluru

#### **MEMBERS**

##### **Prof. A. S. K. Sinha**

Director, RGIPT

##### **Shri Biswajit Roy**

Director (HR), Oil India Limited

##### **Dr V K Saraswat**

Member, NITI Aayog

##### **Shri Ranjan Kumar Mohapatra**

Director (HR), IOCL

##### **Dr. Yogesh M Joshi**

Professor, IIT Kanpur

##### **Shri P. K. Joshi**

Director (HR), HPCL

##### **Dr Pradeep Srivastava**

Professor, IIT (BHU), Varanasi

##### **Dr Alka Mittal**

Director (HR), ONGC

##### **Shri Prasad K Panicker**

Director & Head, Nayara Energy Limited

#### **MEMBER SECRETARY**

##### **Shri Jitendra Prasad**

RGIPT, Jais

### ACADEMIC SENATE

#### **CHAIRMAN**

##### **Prof. A. S. K. Sinha**

Director, RGIPT

#### **EXTERNAL MEMBERS**

##### **Shri Nikhil Katiyar**

Vice President and Head (HR)  
Reliance BP

##### **Shri S. K. Bose**

Executive Director (HR)  
Indian Oil Corporation

##### **Dr Narendra Kumar**

Executive Director  
Torrent Gas Limited

All **Deans** of the Institute  
and  
All **Head of the Departments**

#### **MEMBER SECRETARY**

##### **Shri Jitendra Prasad**

RGIPT, Jais

# Course Curriculum

## I Semester (August - December)

- Global Energy Scenario
- Organization Behavior
- Managerial Communications
- Management Accounting
- Operations Research
- Information Technology for Managers
- Business Statistics

## II Semester (January - May)

- Human Resource Management
- Financial Management
- Marketing Management
- Operations Management
- Business Analytics
- Managerial Economics
- Legal Aspect of Management
- Project

## Summer Internship (May - July)

## III Semester (August - December)

- Strategic Management
- Entrepreneurship
- Project
- Department Elective 1
- Department Elective 2
- Department Elective 3
- Department Elective 4
- Open Elective

## IV Semester (January - May)

- Corporate Governance and Social Responsibility of Business
- International Business
- Project
- Department Elective 1
- Department Elective 2
- Department Elective 3
- Department Elective 4
- Open Elective

## Electives

### Marketing

- Product and Brand Management
- Consumer Behaviour
- Managing Retail Business
- Marketing Research
- B2B Marketing
- Sales and Distribution on Management

### Operations

- Supply Chain Management
- Project Management

### Finance

- Financial Derivatives
- Security Analysis and Portfolio Management
- Mergers and Acquisitions
- Project Finance
- International Finance
- Financial Risk Management

### Energy

- Refining Technology and Economics
- Renewable Energy

### Human Resource

- Negotiations and Conflict Management
- Team Building and Leadership

### Open Elective

- Management Information System
- Mathematical Methods for Managers



# Academic Programme

## Full-Time Faculty

### Dr. Kavita Srivastava

Marketing  
Head, DoMS  
PhD, IIT Kanpur

### Dr. Anirban Mukherjee

Sociology  
PhD, Kansas State University, USA

### Dr. Atul Sharma

Renewable Energy  
PhD, Devi Ahilya University, Indore

### Dr. Debashish Jena

Operations  
FPM, IIM Lucknow

### Dr. Daya Sagar Gupta

Computer Science & Engg.  
PhD, IIT (ISM), Dhanbad

### Dr. Gargi Srivastava

Computer Science & Engg.  
PhD, IIT (BHU), Varanasi

### Dr. Jaya Srivastava

Human Resources  
PhD, Banasthali Vidyapith

### Dr. M. S. Balathanigaimani

Refining  
PhD, Chonnam National University, South Korea

### Dr. Rohit Bansal

Accounting & Finance  
PhD, IIT Roorkee

### Dr. Sanjay Kumar Kar

Marketing, Energy  
PhD, Utkal University

### Dr. Saroj Kumar Mishra

Marketing  
PhD, IIT Kanpur

## Guest Faculty

### Prof. H. P. Mathur

Professor  
Indian Institute of Technology (BHU), Varanasi

### Prof. Pankaj Sinha

Professor  
Delhi University, New Delhi

### Prof. Anil Sharma

Professor  
Indian Institute of Technology, Roorkee

## Adjunct Faculty

### Dr. Akhil Mehrotra

Managing Director & CEO  
Pipeline Infrastructure Limited

### Shri S K Bose

Department of Management Studies  
Executive Director (HR)  
Corporate Office, Indian Oil

### Dr. Manu K. Vora

Chairman and President  
Business Excellence, Inc USA

### Shri Mahesh B Lal

Former Chairman and Managing Director  
Hindustan Petroleum Corporation Limited

### Shri Manoj Jaiswal

Executive Vice President  
Murugappa Group

### Prof. Kripa Shankar

Adjunct Faculty  
Indian Institute of Technology, Kanpur



# Committees & Clubs

## PLACEMENT COMMITTEE

- Placement cell is a student body which looks into all the placement related activities such as streamlining and coordinating. It also plays an important role in the all-round development of students' career and at the same time it also looks into the establishment of strong & sustainable corporate relations. This Committee also looks into developing and sustaining a mutually beneficial relationship with various corporate houses.



## CULTURAL COMMITTEE

- The cultural committee strives to celebrate the on campus cultural diversity by organizing various activities and events throughout the year so as to bring the student community together and provide them a platform to showcase their latent talents.

## SPORTS COMMITTEE

- Sports form is one of the most important aspects for enhancing concentration level and sportsman spirit in the student and at the same time it brings out the leader in oneself which grooms one's leadership skills. Committee has organized various competitions throughout the year for Volleyball, Cricket, Basketball, Lawn tennis, Badminton and Basket Ball.



## MEDIA CELL

- The Media Committee acts as a bridge between the Institute & the outside world and takes care of the social media platforms by keeping them up to date with the events happening in the institute. The committee also communicates with the digital and print media. It aims at recognizing and valuing the institute's achievements by creating worthwhile and engaging content for Facebook, Instagram, Newsletters, etc.



## ALUMNI COMMITTEE

- Every year, new graduates become alumni after their education programs and they are the best way to spread the message of education to the whole society. Alumni relations can help us meet other students and gain a more in-depth understanding of our college.

## E-CELL

- Entrepreneurship cell RGIPT is an organisation that functions to support and facilitate Industrial and commercial adoption of technologies that can create a positive change in our society. Our team collaborated with Tinkering Lab & Kode Club to make their projects viable for market and strives to find apt platforms to launch and showcase them.



# Infrastructure

RGIPT Jais Campus spread over 47 acres of land was inaugurated by Shri Prakash Javadekar, Union Minister of HRD, Smt. Smriti Zubin Irani, Union Minister of Textiles, and Shri Dharmendra Pradhan, Union Minister (IC) of MoP&G on 22nd October 2016.



## CLASSROOM

- State-of-the-art classrooms equipped with the projectors
- Fully equipped conference room with video-conferencing facility

## LIBRARY

- In-house library easily accessible to the students
- Well-equipped with electronic and print resources
- Currently, more than 7996 books, 13 printed journals, 5 magazines are available in the library.



## SPORTS

- Institute has top sports facilities for a variety of sports – Football, Cricket, Badminton, Volleyball, Pool, Table Tennis etc.
- High-mast lights enables students to play their favourite sports even during the night

## GYMNASIUM

- Fully-functional gymnasium with all the modern & essential fitness and training equipment.







## HOSTEL

- Hostels for 542 rooms (~ 1000 students)
- Rooms designed to provide adequate moving space and proper ventilation.
- 24x7 Wi-Fi facility for uninterrupted internet connectivity.
- Within the campus, close proximity to the Academic Block

## MESS

- Student-run mess and night canteen facility
- Serves as the common room for all students at the campus



## AUDITORIUM

- Vivekananda Sabhagar-Well-equipped Auditorium for conducting college events.

## DATABASES AND SOFTWARE'S

- Online library resources such as EBSCO, Emerald, One Petro, SEG, AAPG Data Pages, A.C.S., Oil & Gas Journal, CAS Sci - Finder, S.E.P.M. etc.
- Various software's such as Palisade, Arena, Stata, Eviews 11, NLogit, SPSS, AMOS, Atlas. ti, Maple 2021, NVIVO for Academic Purpatual, Smart PLS, DEA Frontier Software



## OTHER FACILITIES

- Guest House
- Health Centre
- Commercial Complex
- Bank, ATM
- Post Office





# Activities at RGIPT

## Oil Spring

Oil Spring is the annual Business Fest organized by the Department of Management Studies, Rajiv Gandhi Institute of Petroleum Technology. It is a platform where best brains from the various b-schools participate to test their mettle. They get a chance to present themselves in-front of experts from the industry & best of the peers.

A panorama of events from varied genres such as Business Plan, Marketing, Human Resources, Operations, Finance and Energy Management are the main highlights of this fest. Along with this, a number of recreational events are also a part of this B-Fest so as to break the monotony and lift up the mood.



## Energia

Physical activities are a common form of recreation and a source of well-being. It also helps in improving physical as well as mental fitness. Institute emphasizes as much on sports as on academics. Institute encourages students to attain sporting excellence and taking this forward RGIPT organizes a National Level Sports Fest in which a panorama of events from varied genres such as volleyball, basketball, table tennis, kho-kho etc. are conducted.

## Kaltarng

Our very own Cultural Fest “Kaltarang”; although initiated in 2011 has grown to be a prominent fest in Northern India. It provides a platform for the participants to showcase their talent to the nation and compete with the best.



## Urjotsav

A National level & Entrepreneurial Fest that aims to provide a platform for tomorrow's industry leaders to showcase their talents. The underlying spirit of this event is "to promote technology, scientific thinking and innovation". It aims at providing a platform for the student community to develop and showcase their technical power.



## Management Development Programme

### Workshop on Project Management in Refining, Marketing and Gas Sector

The workshop enriched the knowledge of the delegates to respond more effectively to their own services, enhancing expertise and in improving the productivity and quality of work. Contract Management is an important area of Project Management and it is essential that the clauses of the contract are studied thoroughly since, the impact is on the time and cost. The participants were shown innovative techniques and models to track various activities of the project.



## Management Development Programme

### Workshop On Troubleshooting Process Operations And Root Cause Analysis

A session on artificial intelligence, Hydro treatment operations and pinch technology for energy integration were delivered to the participants by Senior professors which was found very useful by them.

Director, RGPT during his valedictory address emphasized the importance of generation and dissemination of learnings from such programs for the benefit of the professionals working in the refineries, and Oil and Gas sector at large. He commended the faculty for excellent knowledge sharing, and complimented the participants for narrating their professional experience during the program.





# Faculty Speak



Our unique MBA program, co-created by industry and academia, provides an exciting learning environment that fosters students' intellectual curiosity, analytical thinking, and cooperative problem solving. Students are provided with ample opportunities to test conceptual ideas in real-world contexts, and evaluate theory in light of practice. A healthy blend of domain specific content and industry interface gives our MBA students a significant leg up when they step into the corporate world.

**Dr. Debashish Jena**  
(FPM, IIM Lucknow Operations Management)



It gives me immense pleasure and pride to introduce the MBA batch of 2020-22. This batch is represented by energetic, intelligent, and committed students who are ready to join the corporate world. Our regular training programs, workshops, assignments, field studies, and summer internships help them in understanding the corporate environment and the challenges involved there. The case study discussions and short projects improve their cognitive and social skill.

Apart from the academic perspectives, students are also encouraged to take part in cultural, technical, and sports activities for the development of their overall growth. Our MBA students are motivated to produce the best of their skills and abilities.

In short, I can say we not only build managers but also good human beings with an aim to serve and contribute to the growth of this Nation.

Thank you

**Dr. Kavita Srivastava**  
(Ph.D, IIT Kanpur Marketing)



Our MBA students are well prepared for corporate world! They have been groomed for working at top positions in many government as well as private sectors with the unique curriculum of the department consisting of case studies, field work activities, regular workshops, summer internships and many extra-curricular activities. All twenty-seven students are blend of academics & corporate domain with knowledge & motivation, and are of highest capabilities.

**Dr. Saroj Kumar Mishra**  
(Ph.D, IIT Kanpur- Marketing)



I am delighted to introduce to you the MBA batch 2020-22 from Department of management studies RGIPT, Amethi. At RGIPT, we trust in imparting practical training where students apply their thoughts captured through classroom education, in a way nurturing wisdom. Our MBA programme has been planned with regular involvements between industry and academia. The current batch is a pool of enthusiastic and inspired students whom I trust would make significant contribution to industry and hence to country's development.

**Dr. Rohit Bansal**  
(Ph.D, IIT Roorkee – Accounting & Finance)



**JITENDRA VARWADE**  
MBA (2016–2018)

*Senior Officer (Marketing), IOCL, Mumbai*

RGIPT provided me with the most exciting opportunity to learn and innovate many ways to explore management education. It played a key role in the development of my skills and business excellence. The motivation from the faculty helped me in choosing a right path in my management career.

The Placement Department's training was very helpful in developing both intra personal and interpersonal skills. It was an amazing and memorable experience for this lifetime to be a student of DOMS RGIPT.



**HARSHA RAJEEV**  
MBA (2016–2018)

*ASSISTANT MANAGER (FLEET SALES), BHARAT PETROLEUM CORPORATION LIMITED, JODHPUR*

Life at DoMS RGIPT is a journey full of multi-faceted growth. The 2-year MBA program is a highly curated course of diverse subjects, engaging study material and creative teaching methodologies, delivered by an extremely supportive and nurturing faculty. The course here aids an individual to develop the aptitude required, to not only amass knowledge, but to be able to apply it to real-life situations which one will be facing as a professional. The program is immersive, presenting students with ample opportunities in the form of a myriad of platforms to showcase their talents and capabilities, as an individual and as well as a part of a team. Developing a growth mind-set is highly encouraged here.

My time at the institute has helped me gain subject knowledge, practical learnings and industry exposure that I shall always carry with me as I carve a niche for myself in the corporate world.



**PRAJIT GOSWAMI**  
MBA (2016–2018)

*SENIOR ANALYST, KPMG*

DOMS RGIPT provided me with the foundation, on which I built my career. The course work combined with the case studies, were perfectly in tune with the job market, and helped me to a great extent in fetching not only on-campus offers but also off-campus positions. The support from the faculty was immense and it went far beyond just class room teaching. In totality the program is a great boost to one's professional as well as personal development.



**Shafqat Mobarak**  
MBA (2012–2014)

*National Skill Development Corporation*

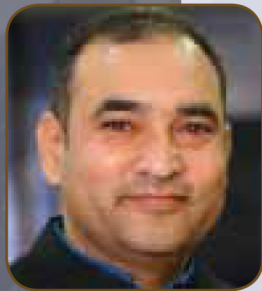
RGIPT is not afraid to offer courses which are niche, even when a specific subject area is so new that no curriculum or text exists. For me, this program was not confined to those four walls of a floor. The curriculum, teachers and even fellow students always encouraged me to go beyond the classroom and add more to my learnings. My survival ride was in a paradoxical environment, where the program provided a safe cocoon, but professors prepared me for a challenging arena. In the end, it allowed me to grow in personal ways, I hadn't even imagined".



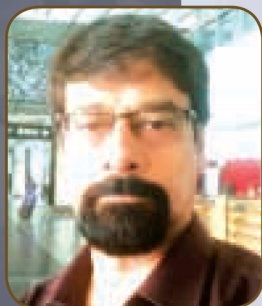
Alumni Speak

## Corporate Talk Series

Since inception, RGIPT has been focussing on academy-industry interaction for knowledge and experience sharing. To make this more effective, Institute invites experts from various industries to share their industrial/field experiences. These interactions usually happen during various events organized by the students of RGIPT.



**Akhilesh Gupta**  
General Manager, I/c (S&D)  
IOCL, North



**Nikhil K Katiyar**  
Vice President & Head HR,  
Petroleum Marketing, Reliance Industries



**Dr. Ajit Pathak**  
Deputy General Manager  
IOCL



**Shantanu Gupta**  
Chief GM, IOCL



**Pramod Kumar Joshi**  
CEO Winning Mantra

**Mr. Soham Wagh**  
Senior Marketing Manager EMAP and  
Europe, Glaxo Smith Kline



# Industry Speak

"Our sincere appreciation & gratitude to all faculty members of RGIPT for their efforts in imparting quality technical and aptitude training to the students. Also, the faculties and officials of Training and Placement of institute were found to be knowledgeable, experienced and committed for all round development of students. We hope, the institute will continue to excel with same zeal and spirit."

- **Torrent Gas Ltd.**

"We are overwhelmed by the caring attitude displayed by team RGIPT. I expect that RGIPT will build an excellence in the energy sector which will be difficult for others to achieve."

- **GAIL**

"RGIPT have very good quality students. Curriculum seems to be industry specific as could be gauged during interviews. Hospitality was also very excellent."

- **HPCL**

"We saw here excellent arrangement and liked the positive attitude of students and faculty."

- **HMEL**

"We have found excellent students at RGIPT during our interaction and that reflects the quality of teaching and interest of faculty. Please keep it up."

- **IOCL**

Great experience to be in RGIPT campus and interacting with faculty members & students. Great potential in the institute to go long way.

- **RIL**

"We saw here good quality students. Also, arrangements and hospitality was excellent."

- **GM (HR), OIL**

"It was well organized and students were quite disciplined and well informed."

- **ONGC**

"Pretty impressed with the students of RGIPT in terms of their subject knowledge as well as their communications skills. Keep it up."

- **Essar Oil**

# Publication, Awards and Achievements

## PUBLICATIONS:

- "The Study of International Oil and Gas Market Price Fluctuations", International Journal of Current Research, Volume 12 (Sep, 2020), Issue 09, p.p. 13988-13990.
- "Electric Vehicle Comparison, Profitability of Gas Pipeline", Journal of Management Research and Analysis, Volume 7 (2020) 2394-2762.
- "A Financial Study of Oil and Gas Exploration Field, "The IUP Journal of Accounting Research & Audit Practices, Oct, 2020.
- "Indian Oil and Gas Market Analysis", July-September, 2020; 7(3):133-135.5.
- "Consumer Perception toward Digital Transaction Mobile Application (App)", Academy of Social Science Journal, ISSN: (Online) 2456-2394.
- "On Covid-19 and Oil Industry in Dew Journal May 2020 Issue cover".

## CONFERENCE ATTENDED:

- Webinar on Safety Practices in CGD Industry organized by Natural Gas Society (NGS) on September 14, 2021.
- "The Study of Petrochemical Industries in China", AICTE Sponsored 2nd International Conference on Green Energy for Sustainable Development".
- "Review of Petroleum Refinery Industry in India-Scope of Refinery Petrochemical Integration" ICEIM, PDP.
- "The Design of Sustainable Co-operative Farming for Creating Eco Village in Rural UP" University of Kerala.

- "Research Article: CO2 Sequestration, Article Submitted to Editorial Board, Society of Petroleum Engineers, Oil and Gas Technology (Technical), RGIPT Chapter7".
- "Participation as a delegate of India in the International Model United Nations Conference (IMUN) in Continuous Crisis Committee".
- "Participation in the International Model United Nations Conference (IMUN) as a Delegate of Denmark in Continuous Crisis Committee.
- "Participation in the International Model United Nations Conference (IMUN) as a Delegate of Bangladesh in Continuous Crisis Committee.
- "Participation in the International Model United Nations (IMUN) as a Delegate of Ukraine for Special Political and Decolonization Committee".

## CERTIFICATE COURSES ATTENDED:

- IIM Lucknow MANFEST-VARCHASVA, 2019 - Participation in Young Leaders Programme
- IIM Lucknow MANFEST VARCHASVA, 2019- Completed Workshop on Google Digital and Integrated Marketing.
- IIM Lucknow MANFEST-VARCHASVA, 2019- Completed workshop on Mutual Funds.

## ONLINE LEARNING CERTIFICATIONS:

- Harvard University- Entrepreneurship in Emerging Economies
- Harvard University- Contract Law: From Trust to Promise to Contract
- Duke University-Oil & Gas Industry Operations and Markets
- University of Colorado System-Fundamentals of Global Energy Business
- The State University of New York & University of Buffalo-Natural Gas
- University of Virginia- Marketing Analytics
- University of Pennsylvania- Introduction to Intellectual Property Rights
- Deakin University- Business Problems and Software Solutions
- Alison Ireland-Strategic Management - Corporate Strategy - Revised
- Asian Development Bank Institute (ADBI) - Energy Economics, Environment, and Policy



- Boston Consulting Group (BCG)-Strategy Consulting Virtual Experience Program
- Deloitte Technology Consulting Virtual Internship Program
- "Gas trading Fundamentals, Global hubs, Basics of derivatives & hedging" by EnerGlobe academy.
- "Solar PV Fundamentals & Business Opportunities" By Suraj Mukhi Solar.
- "Marketing Analysts: Forecasting Models with Excel"
- "Marketing Analysts: Pricing Strategies and Pricing Analytics"
- "Marketing Analysts and Retail Business Management"
- Basic Arena Simulation Training Program
- Cognitive Class - IBM Developer Skill Network - Python for Data Science
- Cognitive Class - IBM Developer Skill Network - Data Analysis with Python
- Google: The Fundamentals of Digital Marketing (Digital Unlocked), Drive Advertising Revenue with Google Ad Manager, My Business Basics, Web Designer Basics, Campaign Manager Brand Control Basics
- ISTQB - BCS Certified Tester Foundation Level
- ELC eLearning College-Risk Management (Short Course)
- E-Learn Markets- Basics of Financial Markets
- AMITY University Online- Introduction to Fundamentals of MBA
- Amity Future Academy- professional certificate in Search Engine Marketing (SEM)
- Management and Strategy Institute: Project Management Essential Certified (PMEC)
- LinkedIn Learning: Professional in Human Resources (PHR)
- LinkedIn Learning: Project Management Professional (PMP)
- Lean Six Sigma White Belt Certified (LSSWBC)
- I Fluids Training Academy: Introduction to Process Safety Management Training
- NEXA Process Safety Engineers- Fire Safety Management
- Armstrong University: Safety Training on First Aid, Emergency Preparedness, Work Alone, Personal Protective Equipment
- Corporate Finance Institute (CFI): Accounting Fundamentals, Reading Financial Statements, Introduction to Corporate Finance, Excel Crash Course, Forms of Business Structure, Fundamentals of Credit

- TATA STEEL: Capability Development ELearning Program on INDUSTRY 4.0, Capability Development ELearning Program on Basic TQM
- Tata Consultancy Services (TCS) ion: Career Edge Knockdown The Lockdown, GST in 90 Minutes
- National Investment Promotion Agency (NIPA), Up Grade –Start Up India Learning Program
- Skillzcafe-Lean Strategies for Startups & Innovative Business
- Eduonix Learning-Effective Business Communication
- Udemy: Media Training Public Speaking Training for candidates, Artificial Intelligence content creation tool, Social Media Marketing, Shaw Academy.
- CK Fund Manager 2020- Neo Fund Manager
- World Health Organization (WHO)-Health Emergencies Program on Infection Prevention and Control (IPC) for Novel Coronavirus (COVID-19)

## DESIGN AND INNOVATION CENTRE (DIC) WORKING PROJECT TOPICS:

- In order to rise up to a level of a world class technical institution, Institute is making sufficient emphasis on encouraging technical creativity among the students and faculty members by promoting creativity among them.
- The Design Innovation Centre (DIC) is constituted to sponsor and monitor the following kinds of technical projects:
- Short Term/Summer Projects (with duration around less than three months)
- Extended Projects/B.Tech Projects/M.Tech Projects/MBA Projects
- Projects proposed as the participating entries in International / National Events / Competitions of repute
- Every participant in a Successfully Completed Project will be given a Certificate of Appreciation by the Institute.

## Currently Management Students working on the following two Projects:

- Green Future: A study of E-Vehicles in INDIA.
- Online Pharmacy: Solving the Last Mile Problem of Indian Healthcare Sector.

## Corporate Talk

- Corporate Connect: Address by Chief Guest, Mr. Prasad K Panicker (Director & Head –



Refinery, NAYARA Energy Limited) on August 02, 2021.

- Corporate Connect: Address by Mr. Akhil Mehrotra (CEO, Pipeline Infrastructure Ltd.) on August 02, 2021.
- Corporate Connect: Address by Mr. Bhashit Dholakia (COO, IndianOil-Adani Gas Pvt. Ltd.) on August 03, 2021.
- Industrial Meet on “Leadership in New Era” by Dr. S.K. Bose, Executive Director (HR), IOCL on August 11, 2020.
- Industry Talk on “Impact of COVID 19 on Oil & Gas Industries” by Mr. Akhil Mehrotra, CEO, Pipeline Infrastructure Limited on August 11, 2020.
- Industry Talk on “Career Development” by Dr. Manu Vora, President, Business Excellence Inc USA, on August 11, 2020.
- Industry Talk on “Importance of being Thorough and Knowledgeable” by Mr. Gopal Joshi, Head, ONGC on August 16, 2020.
- Industry Talk on “Supply Chain Management” by Mr. Brajesh Jha, L&D, IOCL on August 27, 2020.
- Industry Talk on “Career Development Skills” by Mr. Ratnesh Sahay, Retd. Chief Commissioner of Income Tax Department, Gol on September 2, 2020.
- Industry Talk on “How to be Corporate Ready” by Mr. Nikhil Katiyar, Head HR, Reliance BP Mobility Limited on September 5, 2020.
- Industrial Meet on “Trust, Image & Public Relations” by Dr. Ajit Pathak, Deputy GM of Corporate Communications, IOCL on September 18, 2020.
- Industry Talk on “Introduction to Digital Technology” by Mr. Vishal, Academic Relationship Manager, TCS, Lucknow on December 23, 2020.
- Industry Talk on “Fundamentals of Block Chain” by Mr. Rohit Garg, Vice-President,

Operations, RRD Global Outsourcing Solutions on September 03, 2021.

## WORKSHOPS ATTENDED:

- “Workshops on Skill Gaps in CGD sector in India”, OIDB Bhawan, Noida:
- This workshop was joint initiative of Industry-Academia- Policy maker to brainstorm and find possible solutions to eminent skill related problems faced by the CGD business. Department of Management Studies, Rajiv Gandhi Institute of Petroleum Technology, Jais in association with HSSC, IOCL and OIL conducted a well thought out workshop on “Skill Gaps in CGD Sector in India”. The workshop was a timely intervention to address concerns of the stakeholders.

## Selected as Young Leader 2020 by IndiaGlocal

- One of our students is selected as Young Leader-the cohort of 2020, the next generation of glocal leaders who would become the young voice of India, on global platform. After multiple rounds of process including reviews, writing assignments group discussions and interviews they have selected 17 prolific youth from top institutes including IIMs who are ready to make their mark on the world.

## Prize Winning:

- First prize in “Photography Contest” in Urjotsava 2k19 at RGIPT.
- One student from MBA participated in the Photography Contest organised in Urjotsav 2K19, the TECH fest of RGIPT. The theme of the contest was “Light”. The contest was held in three rounds first one based on likes on Facebook post, then in the 2nd round the photo was judged by experts and in the 3rd round the participants had to explain their photographs.




- Second Prize in “BRANDES” in Urjotsava 2k19 at RGIPT.



- BRAND DES was an event in Urjotsav 2k19 where the participants were to develop and pitch a business plan based on the case study given. The participants were to come up with a name for the company, a logo, a tag line and design a detailed plan which involves description of the Description of the product, target market, Competitive Landscape, Plan for execution, Revenue Model. One student from MBA was awarded 2nd position for a product called “Padhaku”-an e-learning app.

#### Startups:

- HAAASPAGANS 
- A group of young women entrepreneurs with the drive to bring out the passion of art in the form of handmade crafts and gifts. We have delivery all across the globe and our focus lies on making everything customized for your loved ones. Our products range from gift boxes, cards, various handmade items and event decors. We have now brought forward collaboration with artists around the world where we promote their art on our platforms to enable a wider reach. We hope to expand our verticals as time passes, as of now we are balancing our start-up along with our education. The spirit of women empowerment keeps us together and pushes us forward to break through barriers. Moreover, our desire to contribute to the environment enables us to focus on eco-friendly products and recycled Packagings. We have already delivered more than 200 orders across India and 5 orders across GCC, 3 orders in America, 2 orders in Africa and 2 orders in Canada.

#### Robotics & Automation Society (RAPT Society)

- RAPT Society is a Robotics & Automation start-up which strongly worked on creating awareness about AI, automation and manufacturing of initial level of crawling robots from microcontrollers (Arduino Uno), in state Jharkhand. We had a collaboration with Electro Inventor, a Kolkata based automation company. Our targeted students were from high secondary school, Diploma, Engineering. Organised various school level 2-days workshops and summer & winter trainings to diploma students of Xavier Institute of Polytechnic and Technology, Ranchi.



#### ROLE PLAY:

- Nukkad Natak on the Theme: “Say No to Child Labour”
- [Written, directed & screen played (Village: RaniGanj)]
- Child labour has been a serious concern because it damages, spoils and destroys the future of children. The problem of child labour is not just a matter of concern in India but also in other developing countries. It is an epidemic and a social evil. Children are the hope and future of a nation. Yet, there are millions of them deprived in our country who have never known a normal, carefree childhood.
- One of the main reasons behind this is poverty! When earning a livelihood and taking care of the members of the family becomes a primary matter of concern, education stands a little or, very often, no chance of pursuance. For the underprivileged children and their parents in India, education is perceived as a luxury, and this negative outlook continues on with every new generation. This was an effort to create the awareness.

#### EVENTS:

1. UDAAN-2K19: A Business Plan Competition

- GREAT OPORTUNITY TO SETUP OWN BUSINESS AT AMETHI

- This business plan competition is open to all the residents of Amethi District below the age of 35. If you have any business idea, you are encouraged to participate in RGIPT's business plan competition. RGIPT offers you a platform to present your business idea. Those who succeed in competition may get an opportunity to incubate their business idea. Further, experts at RGIPT can help to enhance entrepreneurial and commercial potential of these business ideas. The institute may also facilitate in linking successful incubator to government agencies to help them in growing their business.

the champions to play with all their might to emerge as winners and prove their metal in a battle between equally talented players. This is an opportunity for all the underdogs to make it to the mainstream, an opportunity to discover yourself when the game doesn't go as you plan, an opportunity to overcome all obstacles and play your real game.

## 2. URJOTSAVA-2K19

- Urjotsav is a national level intercollegiate annual technical and entrepreneurial festival of Rajiv Gandhi Institute of Petroleum Technology (RGIPT) organized by its Technical Activities Body (TAB) every spring semester. It's the result of proactive efforts of students towards creating an experience that's not only exhilarating in its sheer grandeur, but also a trigger for curiosity in geeky minds. It aims at providing a platform for tomorrow's industry leaders to showcase their talents, and to today's young minds to collaborate, plan & execute such a magnificent festival. Inhabiting them with leadership skills and making them a team player.
- This three day saga consists of an avalanche of mind rattling events, scintillating workshops, stimulating exhibitions, embellishing demonstrations and much more. The fest is an effective preparedness which will definitely help every participant to shape their career goals effectively. The fest has been designed considering technical requirements of today's industry and will indeed leave its fruitful impression on attendees.



## 2. Football Tournament organised by Inter District Football Association

- The Inter district football tournament took place last year during the period of July-August 2019 at La Martiniere College Iko, where 32 teams had participated in the division 'A' and 32 in the division 'B' and the in each division each pool was divided from A to H and teams were placed according to their fixtures.
- Our team (Brayan F.C.) was the winner of Division 'B' of district tournament in 2018, and were the runner ups in the 2019 Division 'A', in which we lost to AMC (Army Medical Corps). Till this stage we had defeated teams like Galgotias from Noida, Sports College, DPS shaheed path, Dragon F.C., Cantt. F.C. The chief guest on the final day were honorable sports minister of U.P. Mr. Chetan Chauhan and Mrs. Rita Bahuguna Joshi (Former member of Lok Sabha).



## SPORTS:

### 1. Sports Fest 'ENERGIA 2K19'

- Energia, RGIPT's premiere sports festival, is a 3 days celebration of the greatness of sports and the magnificent soul of the sportspersons. This is an opportunity for all





## Summer Placements

 Indian Oil Gas Pvt. Ltd.	 Reliance	 Willis Towers Watson	 adani Gas	 ONGC	 HP	 THE TIMES OF INDIA	 Artcare group
 CUGL	 ITC Limited	 enincon	 wipro	 PETRONET	 BCS	 The Capital Box	 IRM Energy
 Oil India Limited	 FEEDBACK	 GAIL (India) Limited	 AEGIS	 IndianOil		 MAHARASHTRA GAS	 MAHARASHTRA GAS

## Prominent Recruiters

 Infosys	 Bharat Petroleum	 TATA STEEL	 torrent GAS	 ONGC	 HP	 ICICI Bank	 AT Kearney
 adani	 MAHANAGARI GAS	 HALLIBURTON	 OPAL	 PETRONET	 EIL	 HALDIA PETROCHEMICALS LTD.	 BHARAT OMAN REFINERIES LIMITED
 Oil India Limited	 GlobalData	 ONGC MAPL	 ESSAR OIL & GAS	 IndianOil	 Quippo	 SHINI	 WIPRO
 uop	 Technip	 Tech Mahindra	 TSS	 TOTAL	 PwC	 DOVER	 SGL GROUP
 Globe Sports	 IndianOil	 CAIRN Energy for India	 Shell	 Chola	 simple	 nagarro	 OE
 Reliance	 SGL GROUP	 Chola	 InfralineEnergy	 zomato	 brunelenergy		

## Batch of 2020–22



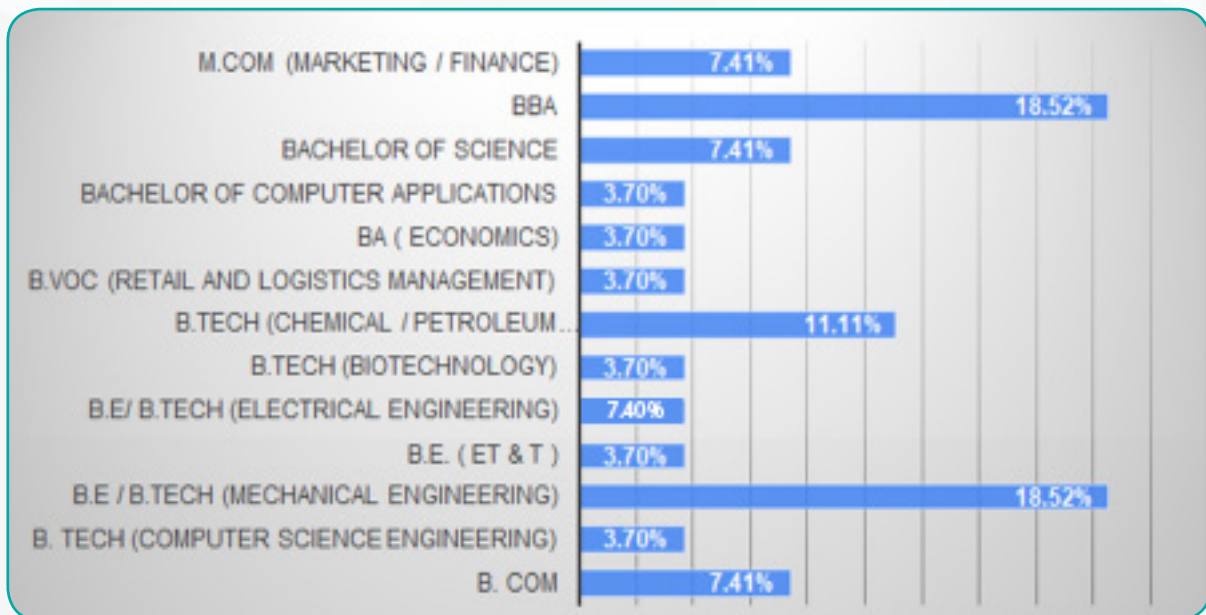
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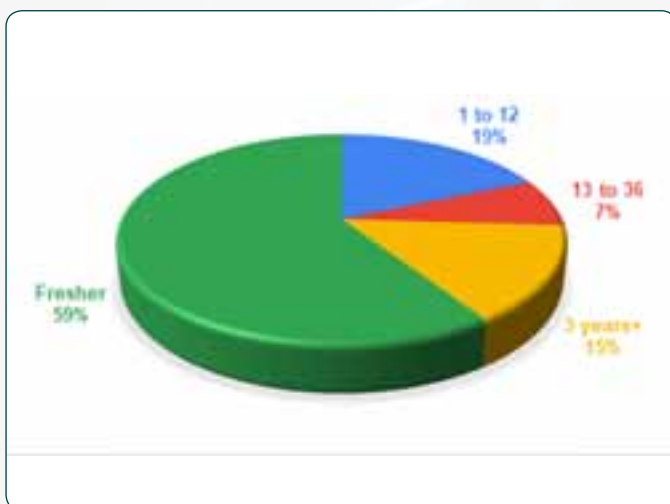
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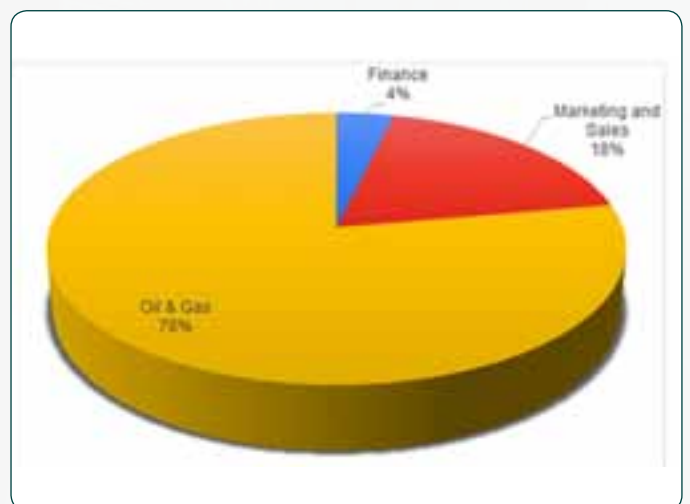
### Educational Background



### Work Experience (in months)



### MBA Specialization



Visit [www.domsrgipt.ac.in](http://www.domsrgipt.ac.in) for complete batch profile on our website



scan me



Abdul Waseem Alam

**Prior qualification** : B.Tech (Electrical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Safety in Oil Terminal of IOCL  
**Work Experience** : 35 months



Abhishek Choubey

**Prior qualification** : BE (Electronics and Telecommunications)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship Project** : City Gas Distribution



Aditi Bose

**Prior qualification** : B.Sc.  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Tenhard India Private Limited  
**Internship domain** : Marketing and Sales  
**Internship Project** : Sales Generating Strategies for Tenhard India using Corporate Promotional Activities and Online Internet Marketing



Ankita Sharma

**Prior qualification** : B. Com  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Oil India Limited  
**Internship domain** : Oil & Gas  
**Internship Project** : Code on social security, 2020



Archith A

**Prior qualification** : B. Tech (Petroleum Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : IRM Energy Pvt.Ltd  
**Internship domain** : Oil & Gas  
**Internship Project** : CGD Bidding Evaluation



Brikesh Kumar Bharti

**Prior qualification** : B. Com  
**Specialization** : Finance (Major), HR (Minor)  
**Internship company** : Northern Coalfields Limited  
**Internship domain** : Finance  
**Internship Project** : Coal billing, sales, Preparation of Final account  
**Work Experience** : 12 months





Devesh Kumar

- Prior qualification** : B.Tech (Mechanical Engineering)
- Specialization** : Marketing (Major), Energy (Minor)
- Internship company** : IOCL, Western Region Pipeline
- Internship domain** : Oil & Gas
- Internship Project** : Legality in awarding work contract from evaluation to execution



Divesh Pandit  
Bhamre

- Prior qualification** : BE (Mechanical Engineering)
- Specialization** : Marketing (Major), Energy (Minor)
- Internship company** : IOCL, Western Region Pipeline
- Internship domain** : Oil & Gas
- Internship Project** : Legality in awarding work contract from evaluation to execution
- Work Experience** : 49 months



Hridesh Dwivedi

- Prior qualification** : Bachelor of Computer Applications
- Specialization** : Marketing (Major), HR (Minor)
- Internship company** : IOCL
- Internship domain** : Oil & Gas
- Internship Project** : Safety in Oil Terminal



Manisha Sonkar

- Prior qualification** : B.Tech (Chemical Engineering)
- Specialization** : Marketing (Major), Energy (Minor)
- Internship company** : IRM Energy Private Limited
- Internship domain** : Oil & Gas
- Internship Project** : To analyse the regulations and orders of CGD companies passed by PNGRB



Neeraj Kumar  
Yadav

- Prior qualification** : M.Com (Finance)
- Specialization** : Finance (Major), Marketing (Minor)
- Internship company** : OIL India Limited, Duliajan Assam
- Internship domain** : Oil & Gas
- Internship Project** : Impact Of Covid 19 In Petroleum Industry with Special Reference to Oil India Limited
- Work experience** : 3 months



Neha Mishra

- Prior qualification** : BBA (H) in Financial Management
- Specialization** : Finance (Major), Marketing (Minor)
- Internship company** : IRM Energy Private Limited
- Internship domain** : Oil & Gas
- Internship Project** : Bidding evaluation of 11th bidding round



Prabhat Tripathi

**Prior qualification** : B.Tech (Chemical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Safety Measures In IOCL Jaipur Terminal  
**Work Experience** : 45 months



Praful Dubey

**Prior qualification** : BE (Mechanical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : The Capital Box  
**Internship domain** : Marketing and Sales  
**Internship project** : A study on factors affecting customers preference towards life insurance policies  
**Work Experience** : 42 months



Rashmi Singh

**Prior qualification** : B. Tech (Biotechnology)  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Tenhard India Pvt. Ltd.  
**Internship domain** : Marketing and Sales  
**Internship project** : Potential of social networking sites



Rohit Binay Mahali

**Prior qualification** : B.Tech (Mechanical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Safety Measures In IOCL Jaipur Oil Terminal  
**Work experience** : 6 months



Sachin Gaur

**Prior qualification** : Bachelor of Business Administration  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Tenhard India Pvt Ltd  
**Internship domain** : Marketing and Sales  
**Internship project** : Importance of Customer Relationship Management in digital Magazine Industry



Sagarika Singh

**Prior qualification** : BA (ECONOMICS Hons.)  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Reducing lead time in tendering process in PSU's



**Shankar Jai  
Kishan**

- Prior qualification** : B. Tech (Computer Science Engineering)  
**Specialization** : Finance (Major), HR (Minor)  
**Internship company** : Hydrocarbon Sector Skill Council  
**Internship domain** : Oil & Gas  
**Internship Project** : 1. Analysis of Skill Gap for Employee and Employer Mapping in Indian Hydrocarbon Industry  
 2. Development of Draft Qualification Pack for Bachelor in Vocational in Petroleum Technology to be Offered in Indian Universities/Colleges.  
**Work experience** : 48 months



**Shivam Pandey**

- Prior qualification** : B.Tech (Electrical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship Project** : City gas distribution in india



**Shivesh Sharma**

- Prior qualification** : BBA  
**Specialization** : Finance (Major), Marketing (Minor)  
**Internship company** : IOCL and PIL  
**Internship domain** : Oil & Gas  
**Internship Project** : Safety of Oil Terminal and Third Party Management Policy (Due Diligence)



**Shruti Aaryan**

- Prior qualification** : Bachelor of Science  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship Project** : Safety of Oil Terminal



**Shubham Mishra**

- Prior qualification** : BBA  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : The Capital Box  
**Internship domain** : Marketing and Sales  
**Internship Project** : Importance Of Consumer Buying Behavior Towards Insurance Products



**Shubham Pal**

- Prior qualification** : M. Com (Marketing)  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Hydrocarbon Sector Skill Council  
**Internship domain** : Oil & Gas  
**Internship Project** : 1. Analysis of Skill Gap for Employee & Employer Mapping in Indian Hydrocarbon Industry.  
 2. Development of Draft Qualification pack for Bachelor in Vocational (B.VOC) in Petroleum technology in Indian Universities / Colleges





**Sushil Kumar  
Gaur**

**Prior qualification** : BBA  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Safety of oil terminal



**Vipin Varghese**

**Prior qualification** : BE (Mechanical Engineering)  
**Specialization** : Marketing (Major), Energy (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Demand analysis of natural gas in coimbatore region and marketing strategy for maximum customer reach  
**Work Experience** : 19 months



**Vishal Kumar  
Gupta**

**Prior qualification** : B.Voc (Retail and Logistics Management)  
**Specialization** : Marketing (Major), HR (Minor)  
**Internship company** : Indian Oil Corporation Limited (IOCL)  
**Internship domain** : Oil & Gas  
**Internship project** : Safety of oil terminal  
**Work Experience** : 7 months

# Placement Procedure



1

## Pre-Placement Talks

Placement committee and placement officer will work with recruiters to streamline the placement process. The student placement committee gets involved in the recruitment process right from corporate interactions to pre-placement talks (PPT) and coordinating all recruitment related activities. They will help schedule PPT presentations (up to 2 rounds) to enable the representatives of companies to share the profile of their company, key aspects of business, work environment, opportunities, roles and compensation which will be offered to the students.



2

## Application and Shortlists

In response to job descriptions given by companies, interested students apply through the placement office. A detailed resume is submitted by the students as part of the application process. On the basis of student applications, companies are required to send shortlists to the office at least a week prior to their final placement interviews.



3

## Placement Interviews

Companies can interview the students they have shortlisted, on the date provided by the placement office. The final placement interview gives the company and the student an opportunity to discuss the role in detail and make the right choice.



4

## Offers and Acceptance

The company can make an offer to the student after the final interview. For an offer to be valid, it should include details of role, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision. Negotiations on compensation and other terms of employment should be held in strict confidence between recruiter and the candidate. However, the company needs to inform the placement office to ensure effective and efficient hiring for all recruiters. The acceptance of an offer is governed by placement rules of the institute which are framed at the beginning of the academic year and may vary from year to year.

# Training & Placement Office

## Dr. Sanjay Kumar Kar

Chairman, Training & Placement  
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Ph: +91-535-270-4742

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## Mr. Arun Kumar Singh

Assistant Registrar & Coordinator T&P  
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## Mr. Ankit Mohan

Superintendent, T & P  
E-mail: ankitmohan@rgipt.ac.in  
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## Student Coordinators

### Manisha Sonkar

Email: 20ms1012@rgipt.ac.in  
Mob: +91-8176072287

### Prabhat Tripathi

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Mob: +91-6355627129

### Praful Dubey

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### Shrisha Sharma

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Mob: +91-8094823142

*Connect with us*

[linkedin.com/in/rgipt-jais-6880569b](https://www.linkedin.com/in/rgipt-jais-6880569b)



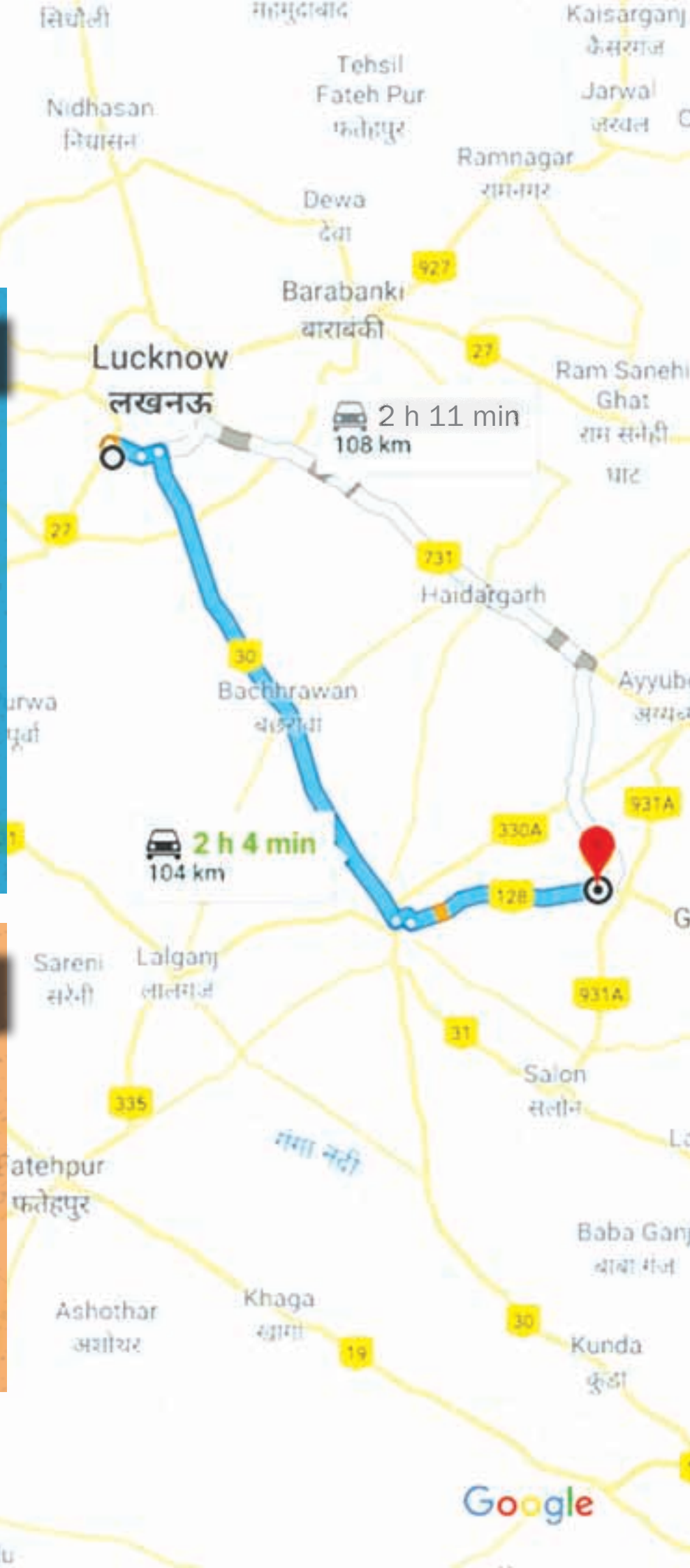
## Location

The Institute is located near Lucknow, the capital of Uttar Pradesh. It is nearly 200 Km from the holy city of Banaras. It is located besides national highway (NH) 128. The Institute is a fully residential campus with all modern amenities and world class facilities inside the campus with state of art campus covering an area proposed 150 acres and constructed 47 acres.

RGIPT also has its campus in Noida sector-73, a modern city well connected with all the facilities available.

## How to Reach Us

Although the nearest airport to RGIPT Jais is Fursatganj Airfield, it is 19.3 Kms away, it is used for small aircraft and helicopters, mostly by political dignitaries. The nearest international airport, is Chaudhary Charan Singh International Airport in Lucknow is 110 km away. It provides flight connectivity all across the country and abroad.







विद्यारत्नम् महोदयम्

## Rajiv Gandhi Institute of Petroleum Technology, Jais

### Placement Participation Form

(Please send filled-in form by fax/speed-post/e-mail)

**FROM:**

Company Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_ Mobile: \_\_\_\_\_

To,  
Chairman, Training & Placement  
Rajiv Gandhi Institute of Petroleum Technology  
Bahadurpur, Mukhetia More, Post: Harbanshganj,  
Jais, Amethi - 229304, U.P., India  
Email: chariman\_tpc@rgipt.ac.in / placements@rgipt.ac.in  
Phone: +91-9450500915, +91-535-270-4743

We are interested in recruiting your students of following branch in the following areas:

Sl. No.	Branch	Areas	No. of Positions

Job details are as follows (Enclosures may be used): \_\_\_\_\_

Remuneration Package for above positions is as follows:

	During Training	After Confirmation
Basic Pay		
Other Allowances		
Emoluments		
CTC		

Training Period: \_\_\_\_\_

The selection procedure will be (Please tick): ☐ Written Test ☐ Group Discussion ☐ Interview

Venue: ☐ Campus ☐ Off-campus

Facilities Required: ☐ LCD ☐ Laptop ☐ TV, VCR ☐ Projector

Preferred date(s) of visit to campus: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

We welcome you to our campus for final placement.





Batch of MBA 2020–2022



## CONTACTS

### Training & Placement Office

Rajiv Gandhi Institute of Petroleum Technology

Mukhetia More, Bahadurpur, Jais,

Dist: Amethi, Uttar Pradesh - 229304, India



+91-9450500915, +91-535-270-4743/4744/4579



chairman@rgipt.ac.in / placements@rgipt.ac.in



www.rgipt.ac.in, www.domsrgipt.ac.in

### Department of Management Studies

Rajiv Gandhi Institute of Petroleum Technology

(Institute of National Importance established under an Act of Parliament)

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विद्यारत्नम् महानम्